



DEBORAH LINK
YOUR LINK TO ST. AUGUSTINE REAL ESTATE

10 TIPS ON GETTING READY

1

Now is the time to get rid of anything that you don't plan on taking with you when you move. Arrange to have a garage sale or donate anything you no longer need. Big furniture in small rooms only make those rooms look smaller.

2

Closets: Clean out those closets, get rid of those clothes and shoes you no longer wear to make them look as spacious as possible.

3

Curb Appeal: This is the first thing a buyer will see, so keep the lawn manicured and the landscaping clean and neat. Attractive front and back yards boost the value of any property.

4

Garage: If you use your garage for storage, clean it out and rent a storage space. Paint the interior white. If your garage is unfinished, install wallboard or build storage shelves on the back wall.

5

Front Door: A clean painted front door should welcome your buyer.

6

Floors: Clean or replace carpets with a neutral color, refurbish hardwood floors and have clean grout on tiled floors.

7

Complete Repairs: Before listing your home for sale, make all minor repairs and catch up on maintenance. If you don't the buyer will probably discount the offer price for more than the cost of repairs or replacement.

8

Clean: Keep the interior of your home clean, especially the kitchen and baths.

9

Less is More: De-Clutter your home, remove kitchen appliances from counters for a clean sleek look. Remove beauty and grooming supplies from the bathroom counters.

10

Leave the Home: When an agent is showing a property the owner should not be there! Buyers feel like intruders when the owner is present, they won't spend as much time in the home and will not feel comfortable.